

PREPARING YOUR CAPITAL CAMPAIGN

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Preparing Your Capital Campaign

Martin L. Novom



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Capital Campaigns: Strategies that Work, *Fundraising Basics: A Complete Guide* Barbara L. Ciconte, Jeanne Jacob, 2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the third edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new expanded edition also provides much needed information on developing a case for support giving trends donor motivations planning setting up a development operation impact of new technologies on fundraising return on investment estimates workflow timetables and the importance of the Internet This primer remains a must have for anyone new staff or volunteer to the fundraising field those wishing to expand their fundraising knowledge those working in supporting foundations or those contemplating taking the CFRE exam New to the Third Edition Thoroughly updated chapters including new information on email and online fundraising Development related policies and procedures and position descriptions A new chapter on Fundraising with Chapters or Affiliates New case studies samples and tools Updated references and citations Updated glossary Click on Additional Resources to View Sample Chapters 2009 602 pages

The Fundraising Feasibility Study Martin L. Novom, 2007-06-15 The Fundraising Feasibility Study It s Not About the Money This in depth and accessible collection of essays by fundraising experts goes a long way in demystifying the capital campaign feasibility study It is a must read for administrators and trustees of any charitable organization considering embarking on a capital campaign John Bloom Director Advisory Services RSF Innovations in Social Finance At last a book that tells all about a pre campaign development planning study aka feasibility study From the role of the organization and its board to the role of the consultant and development staff this book documents how readiness is the path to success If you ve always wondered how conclusions are drawn findings explained and recommendations developed read this book It s all here James M Greenfield ACFRE FHP author Fund Raising Evaluating and Managing the Fund Development Process and Fundraising Fundamentals and editor The Nonprofit Handbook Fund Raising Third Edition The Fundraising Feasibility Study provides fundamental information on one of the most important if little understood elements of successful fundraising Written by a cadre of the most experienced and knowledgeable professionals in the field it offers insights and useful information that will be valuable to practitioners and scholars alike James P Gelatt PHD Professor Graduate School of Management Technology University of Maryland University College

The Complete Guide to Fundraising Management Stanley Weinstein, Pamela Barden, 2017-02-28 The real world guide to successfully funding your nonprofit program The Complete Guide to Fundraising Management is the comprehensive handbook for successful

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A Fundraising Guide for Nonprofit Board Members Julia I. Walker, 2012-02-07 Everything you need to know as a nonprofit board member to raise more money and help your organization succeed in meeting its goals Engaging and informative this practical guide to fundraising contains valuable insights that nonprofit boards need to succeed in raising money in today s dynamic economic environment While written expressly for board members this useful handbook also provides advice to executive directors and advancement staff on how to partner with your board to build an unstoppable fundraising team *A Fundraising Guide for Nonprofit Board Members* shows you how to raise more money by building board leadership and skills in fundraising This book covers it all the board s leadership role in fundraising how to organize and train your board to raise funds building a team with board and staff raising funds for operations major gifts and capital campaigns how to ask for gifts plus a guide for conducting a board retreat that will lead to fundraising success Demystifies the ask by providing a straightforward guide on how to ask for and close gifts Features case studies real life examples and checklists in an easy to reference format Offers sample materials for a board retreat on building the successful fundraising team Also by Julia Ingraham Walker *Nonprofit Essentials Jump Starting the Stalled Fundraising Campaign* Entertaining practical and easy to use this book will become a must read for all board members executive directors and staff who want to build an effective fundraising team

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