SEDUCE YOUR CUSTOMERS



An Entrepreneur's Guide to Marketing for Long-Lasting Customer Relationships

KERRY SZYMANSKI, M.B.A.

Seduce Your Customers An Entrepreneurs Guide To Marketing

Jay Conrad Levinson

Seduce Your Customers An Entrepreneurs Guide To Marketing:

Seduce Your Customers Kerry Szymanski, 2014 **Seduce Your Customers** Kerry Szymanski, 2014-03 Believe it or not marketing is a lot like dating In this witty and accessible book aspiring entrepreneurs will find an innovative new model for marketing success one that parallels the stages of romantic relationships Fashioned around The Dating Lifecycle Curve Seduce Your Customers will show you how to develop highly successful marketing strategies Learn how to attract new customers during the Love at First Sight phase how to avoid an Affair or a One Night Stand and how to live happily ever after in a blissful Marriage with your most loyal customers Seduce Your Customers provides you with tools to Identify and attract your target customer Increase sales by boosting retention rates Implement effective loyalty programs Study your competition to prevent the dreaded affair Analyze your own business to avoid customers divorcing your brand Manage your overall marketing efforts more efficiently The Entrepreneur's Guide to Risk and Decisions Thomas G. Pittz, Eric W. Liquori,2020-01-02 Becoming a successful entrepreneur is impossible without accepting risk the question is which risk to take and at what time This guide offers practical no nonsense advice for marketing and financing your business bringing on partners and employees and launching your business as inexpensively and aggressively as possible Jay Conrad Levinson, 2011-09-01 The book every small business owner should own First published in 1983 Jay Levinson s Guerrilla Marketing has become a classic in the field of business revolutionising marketing for small businesses all over the world and creating a new way to understand market share and how to gain it In this completely updated and expanded fourth edition of Levinson's first Guerrilla Marketing book his take no prisoners approach to finding clients is on full display as he offers hundreds of marketing ideas that really work and a new roadmap for small business success in the global marketplace Filled with leading edge strategies for marketing on the Internet putting new technologies to work targeting prospects cultivating repeat and referral business and managing in the age of telecommuting and freelance employees among others Guerrilla Marketing will be the entrepreneur s marketing bible for the twenty first century **The Diary of a CEO** Steven Bartlett, 2024-02-13 The Diary of a CEO is de bestseller van podcaster en Dragon s Den jurylid Steven Bartlett waarin hij zijn principes van succes deelt zowel zakelijk als priv Steven Bartlett is een van de opvallendste ondernemers ter wereld en de host van de succesvolle podcast The Diary of a CEO In dit gelijknamige boek presenteert hij zijn 33 fundamentele wetten op het gebied van zakendoen en het leven Ge nspireerd door zijn eigen succes n falen als ondernemer en door de gesprekken die hij in zijn podcast heeft gevoerd met succesvolle entrepreneurs entertainers artiesten sporters en schrijvers neemt Steven Bartlett je mee in zijn ontdekkingsreis naar zijn 33 wetten van succes Het resultaat is een onmisbaar boek voor iedereen of je nu in loondienst bent of ondernemer bent met goed toepasbare adviezen om meer te bereiken in het leven zowel priv als op professioneel vlak Ben je er klaar voor Een must read voor iedereen die ervan droomt iets gedurfds te doen Jay Shetty Waardevolle lessen over het volgen van een onconventioneel pad naar succes Robert Greene Essentieel leesvoer

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