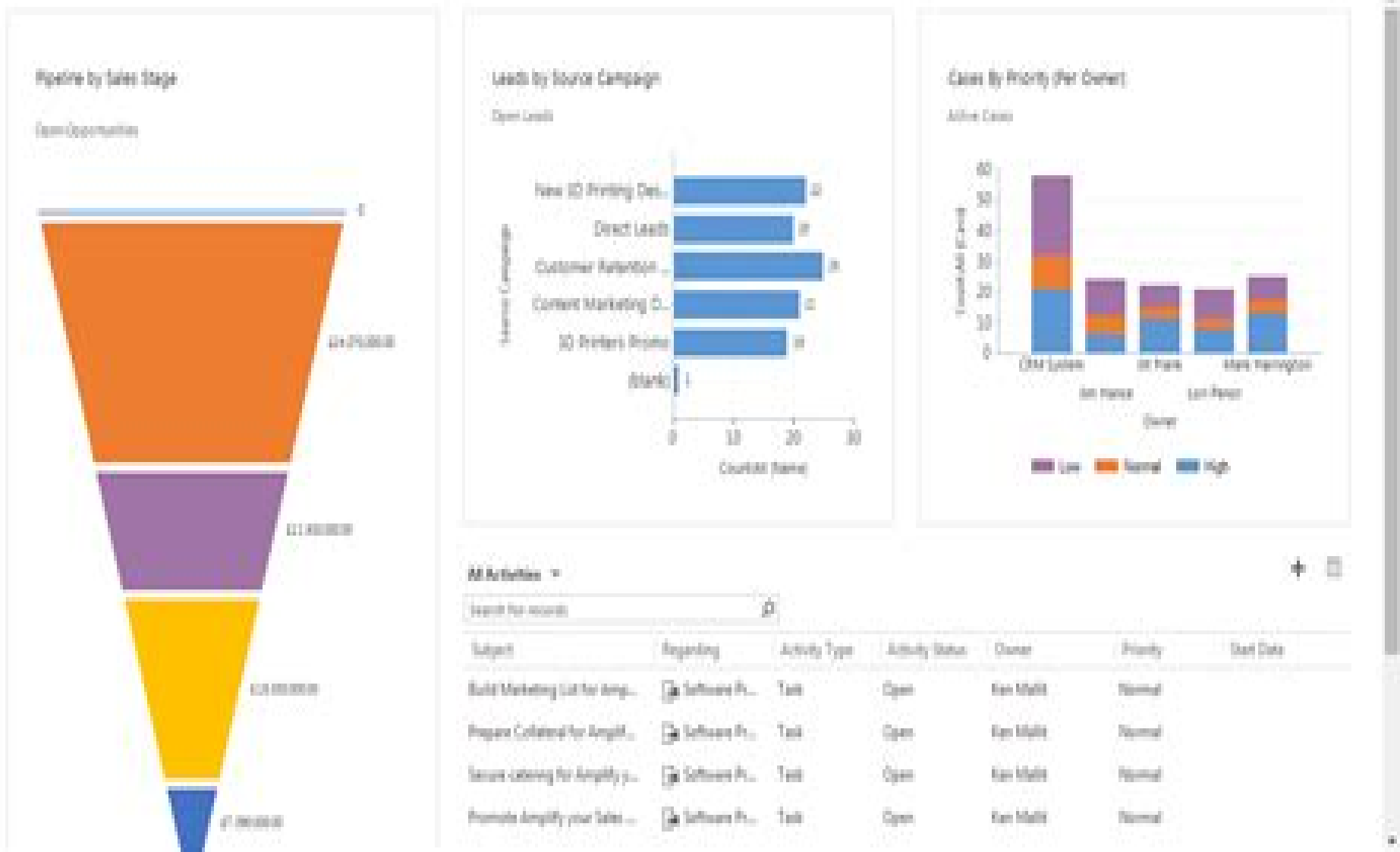


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Microsoft Dynamics CRM Overview



Microsoft Dynamics Crm User Guide

Pathik Rawal, Pryank Rohilla



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Microsoft Dynamics CRM 4.0 Unleashed Marc Wolenik,Damian Sinay,2004-04-15 Microsoft Dynamics CRM 4 0 Unleashed presents start to finish guidance for planning customizing deploying integrating and managing Dynamics CRM in your unique business and technical environment Authored by two leading Microsoft Dynamics implementers this book systematically explains how the system works why it works that way and how you can leverage it to its fullest advantage The authors present clear examples proven best practices and pitfalls to avoid in using every significant Dynamics CRM capability The far reaching coverage ranges from Dynamics CRM s sales marketing and customer service features to its automated workflows from Outlook and Office integration to reporting and security The authors offer independent insight into Dynamics CRM s most powerful new features from its improved interface to its new mail merge and data migration tools This book is for every IT professional who intends to work with Dynamics CRM regardless of their experience with Dynamics or other CRM solutions The authors provide example rich realistic coverage of advanced Dynamics customization extensibility and integration information that is available nowhere else Detailed information on how to Set up configure and maintain all facets of Dynamics CRM in any organization or industry Thoroughly understand both the on premise and hosted versions of Dynamics CRM Make the most of Dynamics new features including email the Outlook client Internet Facing Deployment IFD and relationships Manage sales leads opportunities accounts contacts marketing lists sales collateral campaigns quotes orders and invoices Improve customer service by integrating schedules cases contacts product service information and more Build powerful automated workflows that streamline key sales tasks and liberate salespeople for more effective selling Efficiently administer and secure any Dynamics CRM implementation Drive greater value by integrating Dynamics CRM with Microsoft Office productivity tools Customize and extend Dynamics CRM using Visual Studio NET and custom plug ins and add ons ON THE WEB Download all of this book s examples and source code at informit.com title 9780672329708

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Wolenik,Rajya Vardhan Bhaiya,2009-10-27 In Microsoft Dynamics CRM 4 Integration Unleashed two leading experts present proven techniques best practices and example code for going far beyond the out of the box capabilities of Dynamics CRM 4 Using these solutions and sample applications you will enhance all of your company s relationships with vendors distributors employees users affiliates and customers Authors Marc J Wolenik and Rajya Vardhan Bhaiya walk you step by step through integrating Dynamics CRM with SharePoint Office Communicator PerformancePoint BizTalk Silverlight VoIP phone systems and both Google and MSN mapping tools They also present a full analysis of the CRM Accelerators and advanced topics and three full chapters on integration using Scribe s state of the art adapters and templates You ll discover how to extend Dynamics CRM 4 with enterprise dashboards stronger deep dive data analysis and much more Wolenik and Bhaiya even demonstrate how to make custom Dynamics CRM applications available directly to your customers without compromising security Use Dynamics CRM 4 as an xRM platform for developing custom applications to enhance any type of business relationship Leverage new Azure cloud computing solutions for Microsoft Dynamics CRM Design infrastructure to efficiently run your customized Microsoft Dynamics CRM implementation Extend CRM internally with plug ins source to source integration IFRAME based custom application integration and CRM JScript Extend CRM externally with CRM Accelerators public Web services direct SQL interaction and customer facing Web sites Implement KPIs and gain deeper business insight by integrating Dynamics CRM 4 with Microsoft Office PerformancePoint Create dashboards and other visual CRM tools with Microsoft Silverlight Develop custom CRM applications with Visual Studio Integrate CRM with Team Foundation Server Use Scribe templates and adapters to streamline data integration and migration On the web Download all examples and source code presented in this book from informit.com title 9780672330544 **Develop on Yammer** Pathik Rawal,Pryank

Rohilla,2015-09-09 Develop on Yammer is your guide to integrating the Yammer social network with your company s application ecosystem By developing custom apps and features on the Yammer platform you can make your workplace more productive encourage communication and feedback and get your colleagues collaborating across a range of platforms including SharePoint ASP NET and Windows Phone The book begins with an introduction to the development options available along with guidance on how to set up a Yammer developer account You ll then take your first step in Yammer integration by building a Yammer feed into a web page or other JavaScript based client application before diving into app creation and management on the Yammer platform The authors provide a deep dive into the Yammer authorization process from client side and server side perspectives and you ll find out how to work closely with Yammer s data streams and its full range of development possibilities using Open Graph and Yammer s REST API The final chapters cover how to build Yammer

integration into standalone applications for SharePoint and Windows Phone 8 with Yammer SDKs All chapters are illustrated with examples and sample code and a case study follows the development of a workplace training application as the authors apply each technique so you can see how to make the most of what Yammer has to offer What You ll Learn Why develop on Yammer and what development options are available How to add a Yammer feed to an HTML based application using Yammer Embed to bring relevant news and discussions into the contexts where they matter How to develop custom Yammer features for your SharePoint Office or web applications on the client side with the Yammer JavaScript SDK How to carry out secure authorization and authentication on Yammer How to use Yammer Open Graph and REST APIs to posts messages create custom activities and get data from Yammer integrated applications How to work with the Yammer Windows Phone 8 SDK to add Yammer functionality to a Windows Phone 8 application Who This Book Is For This book is targeted at developers with a background in NET C development Readers should be comfortable working with JavaScript Software architects will also find this book valuable for planning social integration across their companies business ecosystems

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