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Predictable Advertising Leland Dee Benton, 2013-06-29 Marketing Sales Predictable Advertising discusses topics such as advertising and promotion advertising secrets advertising strategies advertising theory advertising concept advertising design and advertising effectiveness Written by Amazon bestselling author Dr Leland Benton he provides a tome of concise and easy to read information for both ad executives and laymen alike In today s age of digital advertising print and various media presentations it is best to return to the basics to discover what the buying public needs and will buy Dr Benton takes you back to the fundamentals of advertising and branding of all goods and services and demonstrates the many ways to sell and advertise If your stated goal is to increase sales and add profit to the bottom line then you need to read this book

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